

CHOOSE THE RIGHT LEARNING SOLUTION

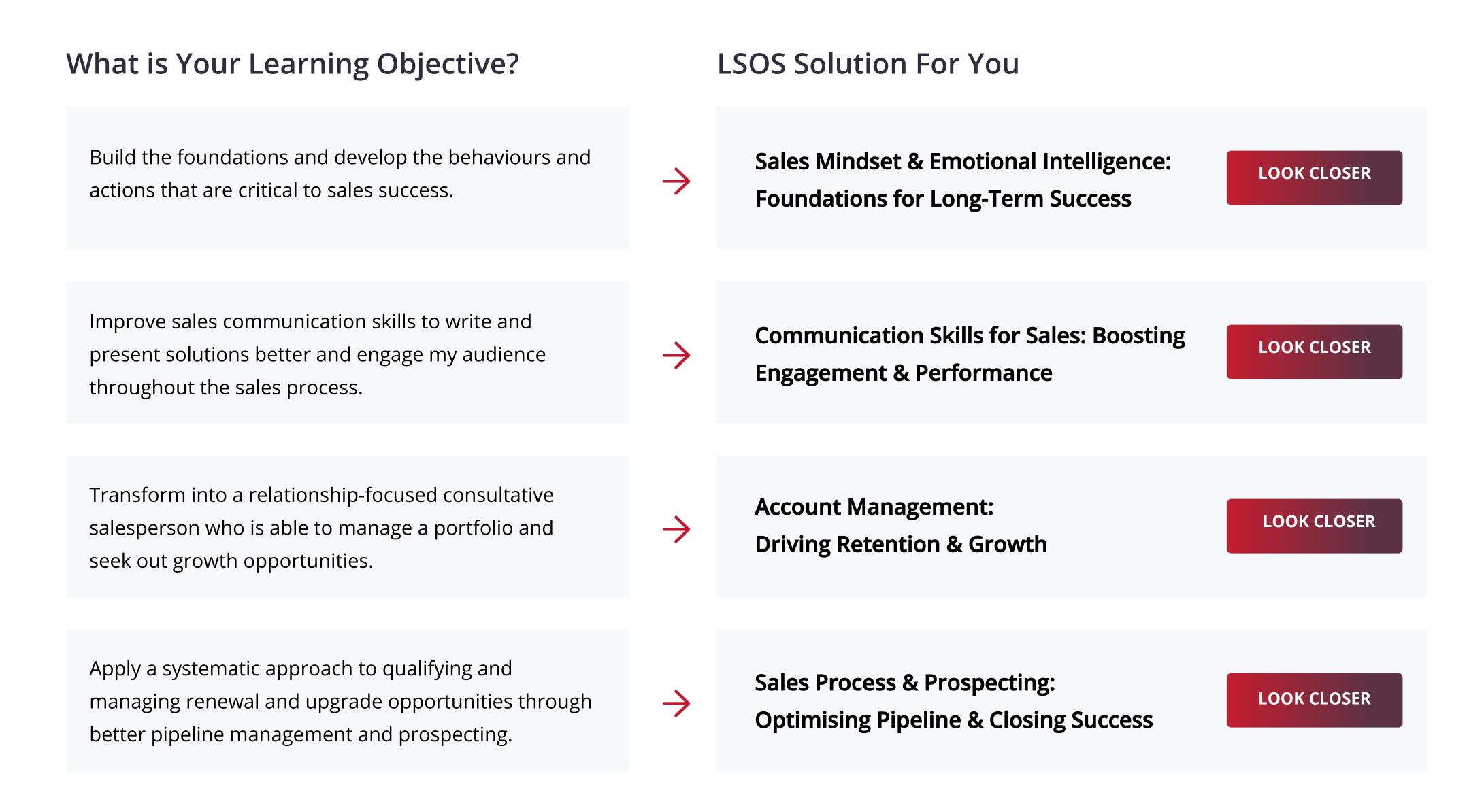


Sales Development Representative (SDR) or Inside Sales

LSOS Solution for You What is Your Learning Objective? Build the foundations and develop the behaviours Sales Mindset & Emotional Intelligence: **LOOK CLOSER** and actions that are critical to sales success. **Foundations for Long-Term Success** Improve sales communication skills to write and **Communication Skills for Sales:** LOOK CLOSER present solutions better and engage my audience **Boosting Engagement & Performance** throughout the sales process. **Essential Sales Skills:** Improve sales conversations, increase LOOK CLOSER **Enabling Effective Conversations** engagement and opportunities to close business.



Account Executive or Account Manager

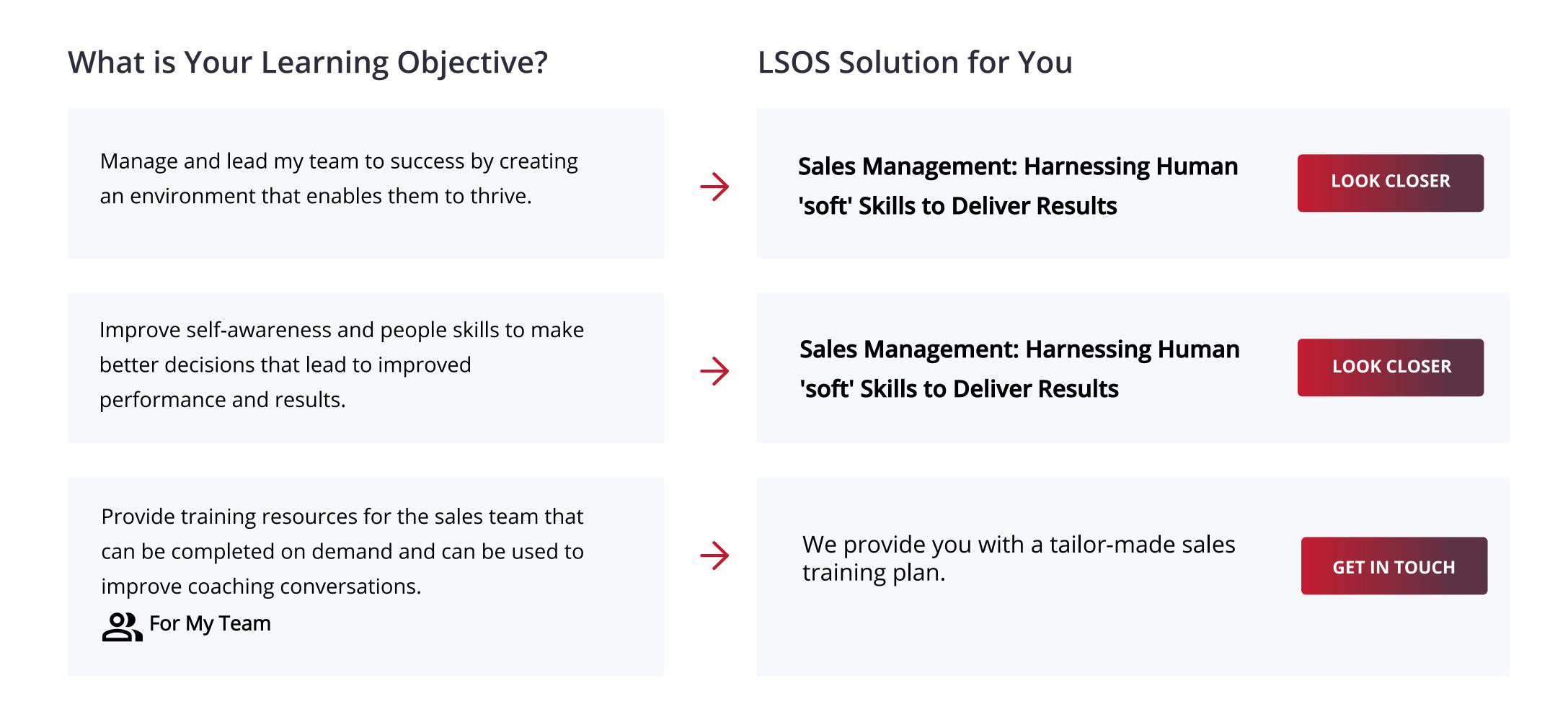


New to Sales or Looking to Learn About Sales

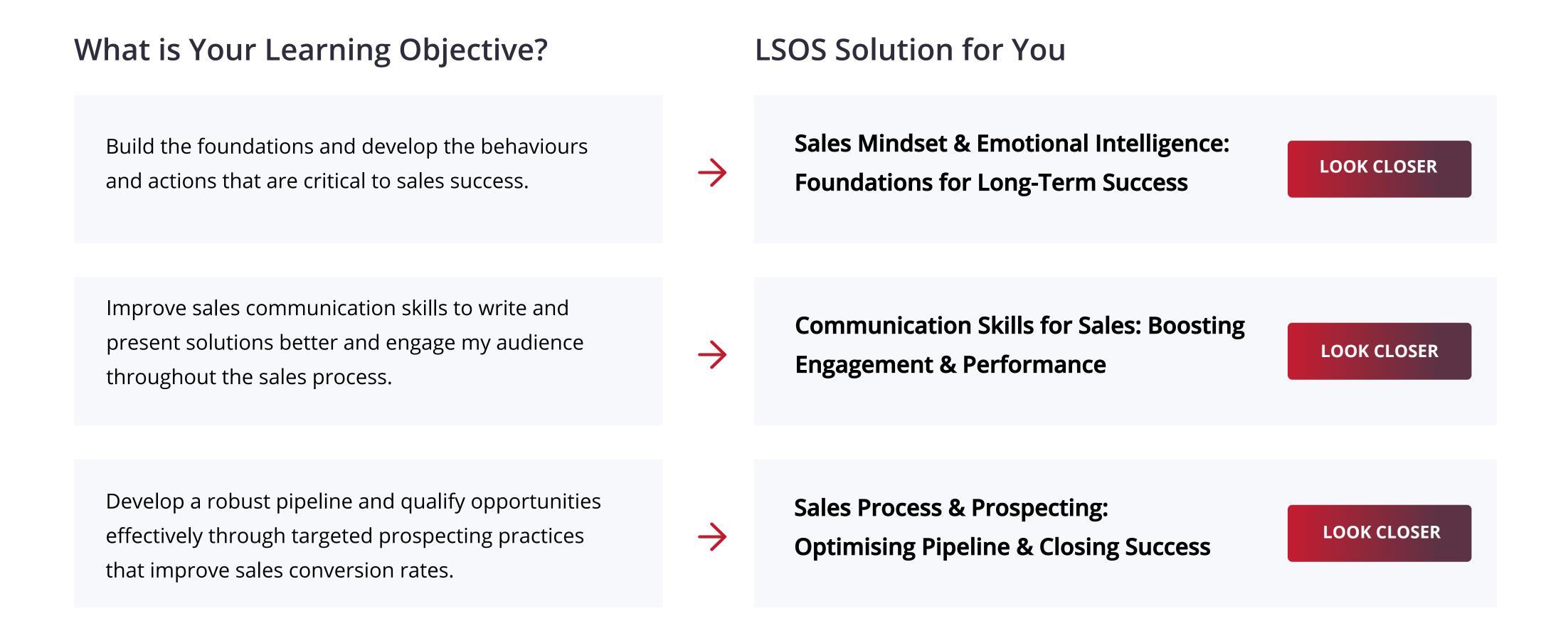
What is Your Learning Objective? LSOS Solution for You Sales Mindset & Emotional Intelligence: Build the foundations and develop the behaviours **LOOK CLOSER** and actions that are critical to sales success. Foundations for Long-Term Success Improving sales communication skills to write and **Communication Skills for Sales: Boosting** present solutions better and engage my audience LOOK CLOSER **Engagement & Performance** throughout the sales process. Improve sales conversations, increase engagement **Essential Sales Skills:** LOOK CLOSER and opportunities to close business. **Enabling Effective Conversations**



Sales Manager or Sales Director



Business Development





Customer Success

What is Your Learning Objective? Build the foundations and develop the behaviours and actions that are critical to sales success. Sales Mindset & Emotional Intelligence: Foundations for Long-Term Success Communication Skills for Sales: LOOK CLOSER LOOK CLOSER LOOK CLOSER

Sales Enablement or Learning & Development

throughout the sales process.

Boosting Engagement & Performance

